# Snow College Foundation Board Meeting Minutes 11-5-2025

# Meeting held at Snow College Ephraim

**Members in Attendance:** Greg Lambourne, Kay Christensen, Mark Howard, Cam Brooks, Rob Behunin, Brent Thorne, Stacee McIff, Gail Albrecht, Karen Johnson, Travis Nielsen, Meche Mellor, Tim Tingey, Romney Stewart, Russell Buttars, Randy Cox

Members in Attendance Online: Mark Russell, Ali Fenlon, Michael Carlston

**Absent:** Roger Thompson, Joe Strain, Jim Tatton, Jeff Kahn, Corey Shelley

Call to Order and Welcome: Rob Behunin

Each introduced themselves

Approval of Minutes: Minutes from 8-7-2025 approved

President's Institutional Report & Questions: Legislative handout and Facts at a Glance, Met at SUU in Cedar City for the yearly meeting of legislators from Nephi to St. George. We have 3 legislators in our service area: Senator Owens, Representative Shelley, and Representative Albrecht. Our service area is 18,000 square miles (almost 30% of the land mass). Shared our message and our value proposition with the legislators from outside our service area to get exposure and build relationships. Because we have the lowest tuition, it is easier to sponsor students. It is only \$5,000 to sponsor a student for a whole year. There are only 1,000 students graduating from high school each year in our service area. See handout in packet.

Commissioner of Ed is asking Utah schools to work together as a system. If that happens, the 4 years will encourage/incentivize more freshmen to come here first, so that they can be more successful when they enter the University and the University completion rates will increase. We have to be very clear about the value proposition and what we do very well and the advantages of attending Snow. Our students are more successful at the University than those who enter the University as freshmen.

Snow just received the Aspen Prize again as one of the Top 200 two-year schools in the country. It is a national award.

Badger 140 plan: 3-year plan to increase enrollment, prepare students with workforce readiness, strengthen institutional operational excellence.

## **Capital Projects:**

Social Science Building in Ephraim – contractor is selected and helping with design and engineering. We are ready to go financially, plans are being finalized, old building will be demolished in the Spring and then begin construction. Completion set for Fall 2028. The committee is reviewing the plans, working with faculty on the interior and programming for the interior portions including classrooms. It will be three floors and roughly 45,000 sq ft, 3 stories. Budget comes from money appropriated from the state, and the money is managed by the Division of Facilities and Construction Management (DFCM). They will hold and disperse the money that was appropriated for us. We submitted a 5-year plan that outlines the plan. We are on budget.

There was a donor toward the initial planning, and the building will be named after him – Mark Stoddard.

**Washburn Refresh in Richfield** received some funding from the legislature. Probably won't look like the picture. (see handout)

**Urgent Care Center**- On Main Street. It is built- Gunnison Valley Health Clinic – Revere Health. We will lease some of that space in the back for the Snow College Wellness Center– mental health counseling, all of our wellness, and an urgent Care Center. Nov 19 at 11:30am ribbon cutting.

We have funding for these projects, but as the plans and drawings are more developed, we will have naming opportunities – classrooms, lobbies, courtyards, Child development area, play area, etc. This will help with scholarships and other needs.

**Nephi plans** - As part of strategic plan we are planning to build out Nephi as part of a partnership to build out some Technical CTE type of space there. Juab is the fastest growing county in Utah. We are applying for grant to be a catalyst center – CTE High School, Snow College, and Business development. We should know in six months.

**Innovative Agricultural Center**- Groundbreaking was last week. It will have an arena, and future phases will have education and classroom spaces.

# **Fundraising Top 100/Athletics**

We are running our fundraising on the calendar year. Dec 31 cutoff date for our goal as a board for the Rural Student Scholarship Initiative. We raised \$47,944 at the benefit dinner – breakdown: Registrations \$15,024

Auctions \$23,350 Raffle \$3,570

#### President's club \$6,000

Naming opportunity at SVC, 3 interested parties, waiting on their bids, deadline is December 1, 2025

Applications currently with Miller Foundation and Eccles Foundation for help with Richfield Housing project and Washburn. Miller Foundation wants to move our application to their Spring application time.

We recently received \$45,000 from Sorenson Legacy Foundation for Rural Scholarships

Foundation Board Fundraising Challenge

- o From Foundation Board appx \$70k from FB members to Rural Scholarships
- Other donations to Rural including GIK, \$18,785, Jeff paying for the dinner,
- From board \$88,059 to date (combined)
- Donations to their own scholarships and other things like golf tournaments, etc. \$225,300
- Over \$315,000 that Board has put into Snow in one year
- Rural Student Scholarship Initiative with Grants we are at \$250,000 Miller Foundation \$78,000, Sorenson Foundation 45,000, \$47,000 from banquet, etc.
- o \$440,000 this year with all donations this year

Some of the top 100 have been successful, and some have not yet, we are trying to build relationships, too. We keep making the connection. Discussion ensued.

There are many relationships being built.

We have an anonymous donor who may agree to be a little more public, talking about donating a performance organ, already funded for a teacher and 3 practice organs.

Possible Minerva Teichert art donation from a St. George donor, a very large painting

## **Financial Report**

Tim Tingey, The Board of Trustees approved moving appx 2.5 million of our institutional reserve into the Rural Student Scholarship Initiative Endowment, which will generate approximately \$100,000 annually of additional funding. This helps us to be competitive with other institutions. Our endowment will be a little under \$33 million total. (\$32.7 million) Report will be updated by our next meeting.

Clearbrook contract is complete at the end of December 2026. We will go into a procurement process next summer for selection of a different investment team.

Conflict of interest question about board member and a company they are a part of. Discussion with AG, they would have to recuse themselves from all elements of the preparation and the procurement process of the contract.

#### **New Business**

Fundraising priorities brochure - a booklet with options for how to give, different projects, etc. We should investigate creating a digital flip book version. Sometimes the brochure doesn't list where a person wants to contribute, but it makes them begin thinking about other possibilities.

#### Athletics

- Snow has just become a part of the Southwest Junior College Conference for football,
  There will be a cost to us we have to pay the teams to come, we are guaranteed 7
  games, we need some help raising money for football sponsor a player, booster
  club, etc.
- We need locker rooms and restrooms for all teams soccer and softball don't have a locker room, We also add public restrooms (we currently have porta potties at the soccer field) Men's Soccer won conference, Women's Soccer won region tournament if they win Saturday they will go to the national tournament, both teams ranked in the top 15 all year.
- Need new turf for our football field, it is 9 years old, and the life expectancy was 8 years- we are waiting for bids est. \$500,000- \$750,000- 6-week project. (Robert Stoddard field)
- We need a new bus, we have 13 teams travelling and one bus. We have a contract with a Motorcoach company, but they don't have enough drivers, and it is \$8,000 every time we go somewhere. Basketball teams travel together (Men and women), football needs 2 buses, etc. A new bus is appx. \$350k
- New scoreboard needed. We are no longer able to get replacement parts; it is out of date. Est. \$750,000 to \$1.5 million. A new video board allows us to advertise on the board. Currently named for CVMC (Mark Stoddard) and Larry H Miller.

Go back to original donors first. We have a lot of naming opportunities, soccer field, softball field, locker rooms, restrooms, etc.

May want a specific flyer/brochure for some opportunities that target the need as opposed to the brochure that lists many needs.

Discussion ensued.

Snow College Magazine in packet, pg. 38, is where the donors are listed

New BYU medical school announced, some of our new and proposed programs tie into medical field. Is there a possibility to act as feeder components or get funding in some capacity? Discussion ensued.

# **Upcoming events**

President's Gala – please RSVP, invitations have been mailed

Snow Day on the Hill, February 24 at 10:30

Next Foundation Board meeting in SLC after Snow Day on the Hill (Big D, R&R Partners mentioned as possible meeting places)